

Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

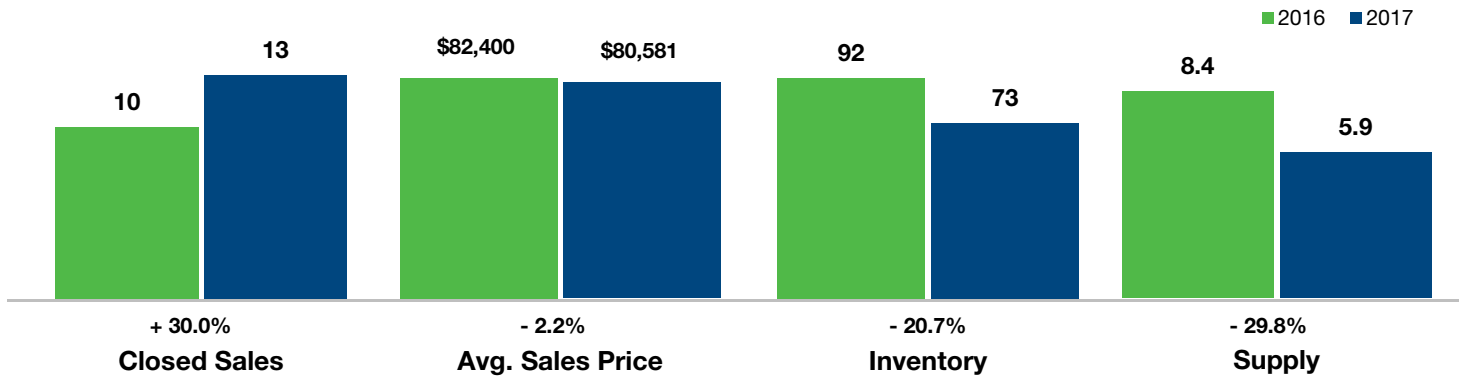


Atchison, KS

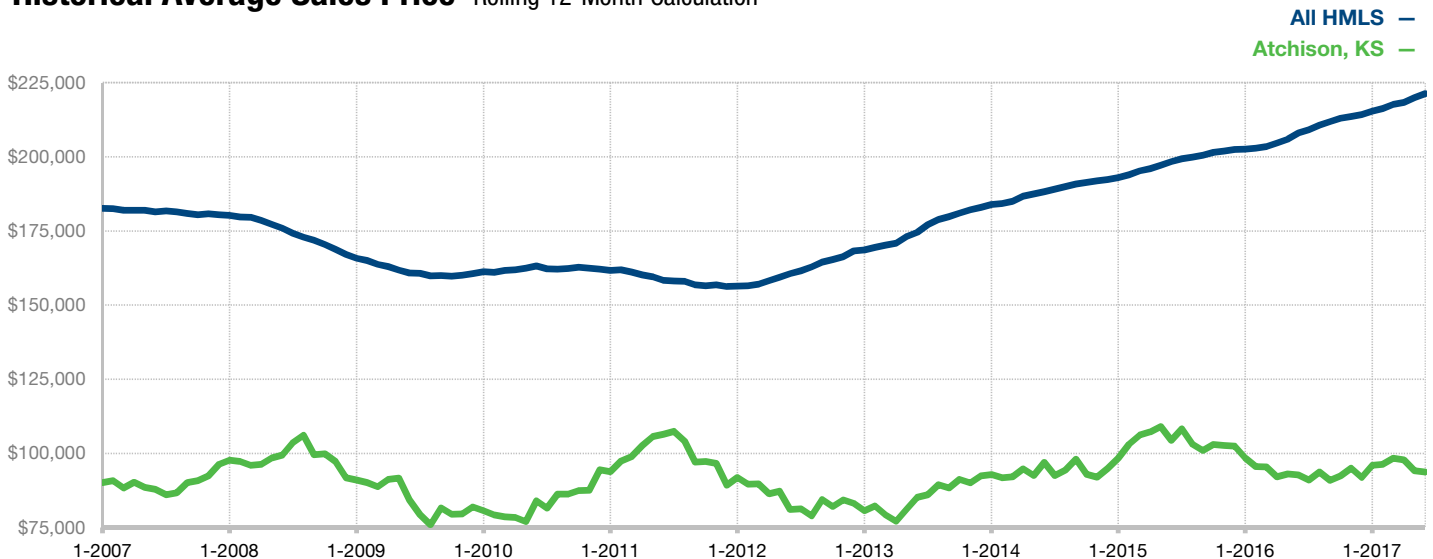
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	10	13	+ 30.0%	62	72	+ 16.1%
Average Sales Price*	\$82,400	\$80,581	- 2.2%	\$92,983	\$96,485	+ 3.8%
Median Sales Price*	\$63,000	\$52,000	- 17.5%	\$76,250	\$83,000	+ 8.9%
Days on Market Until Sale	191	69	- 63.9%	142	105	- 26.1%
Percentage of Original List Price Received*	88.2%	87.5%	- 0.8%	88.3%	87.8%	- 0.6%
Pending Sales	9	15	+ 66.7%	65	84	+ 29.2%
Inventory	92	73	- 20.7%	--	--	--
Supply	8.4	5.9	- 29.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

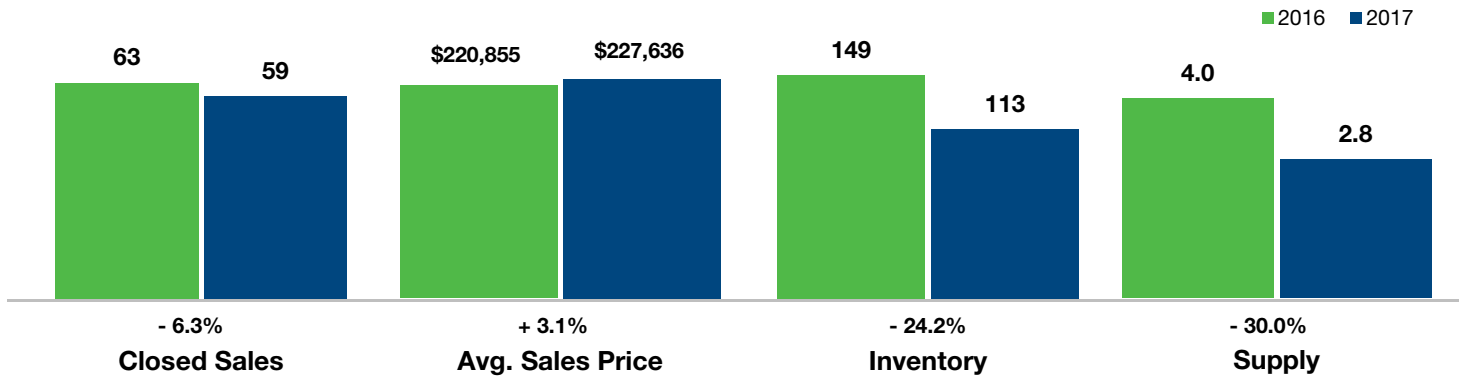


Douglas, KS

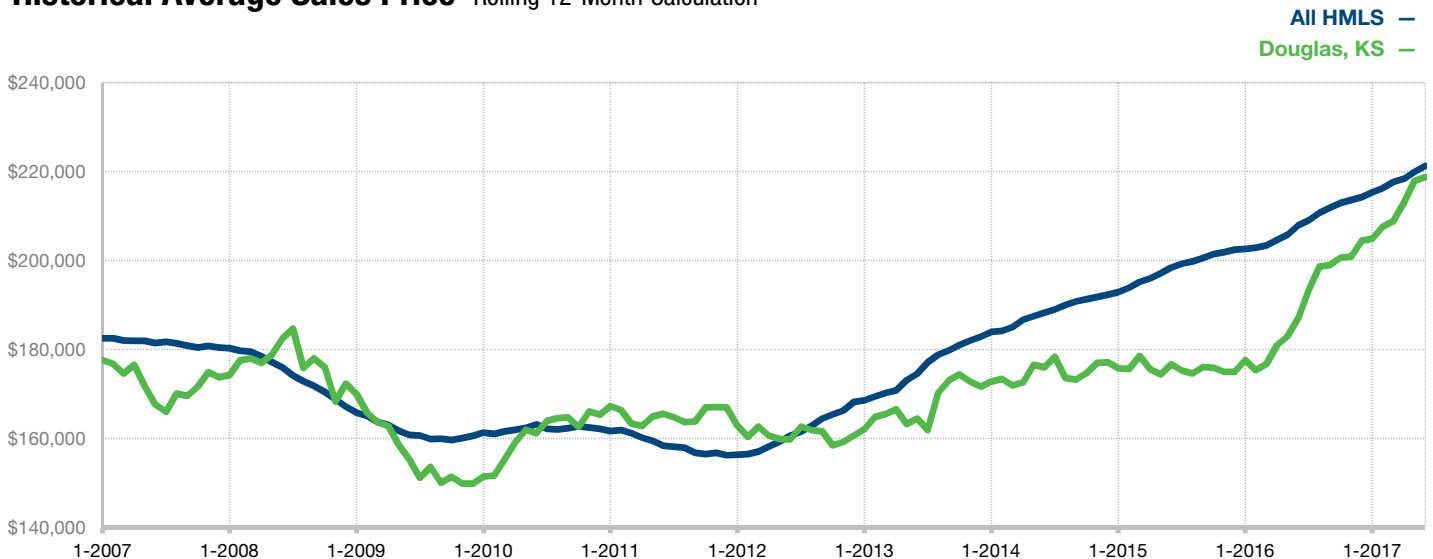
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	63	59	- 6.3%	247	267	+ 8.1%
Average Sales Price*	\$220,855	\$227,636	+ 3.1%	\$194,565	\$221,111	+ 13.6%
Median Sales Price*	\$169,900	\$189,900	+ 11.8%	\$160,000	\$184,900	+ 15.6%
Days on Market Until Sale	54	45	- 16.7%	66	54	- 18.2%
Percentage of Original List Price Received*	96.7%	97.9%	+ 1.2%	95.7%	96.7%	+ 1.0%
Pending Sales	44	48	+ 9.1%	283	305	+ 7.8%
Inventory	149	113	- 24.2%	--	--	--
Supply	4.0	2.8	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

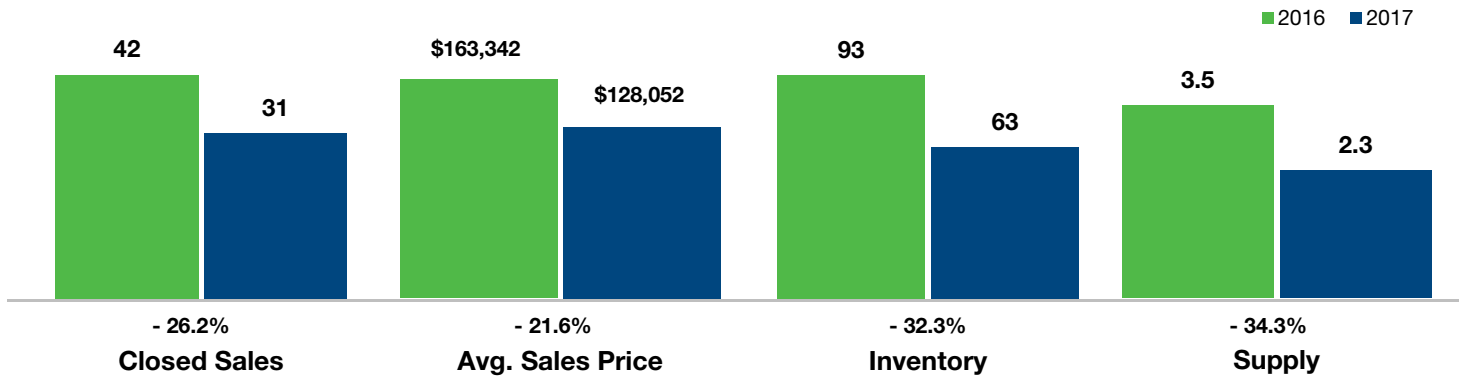


Franklin, KS

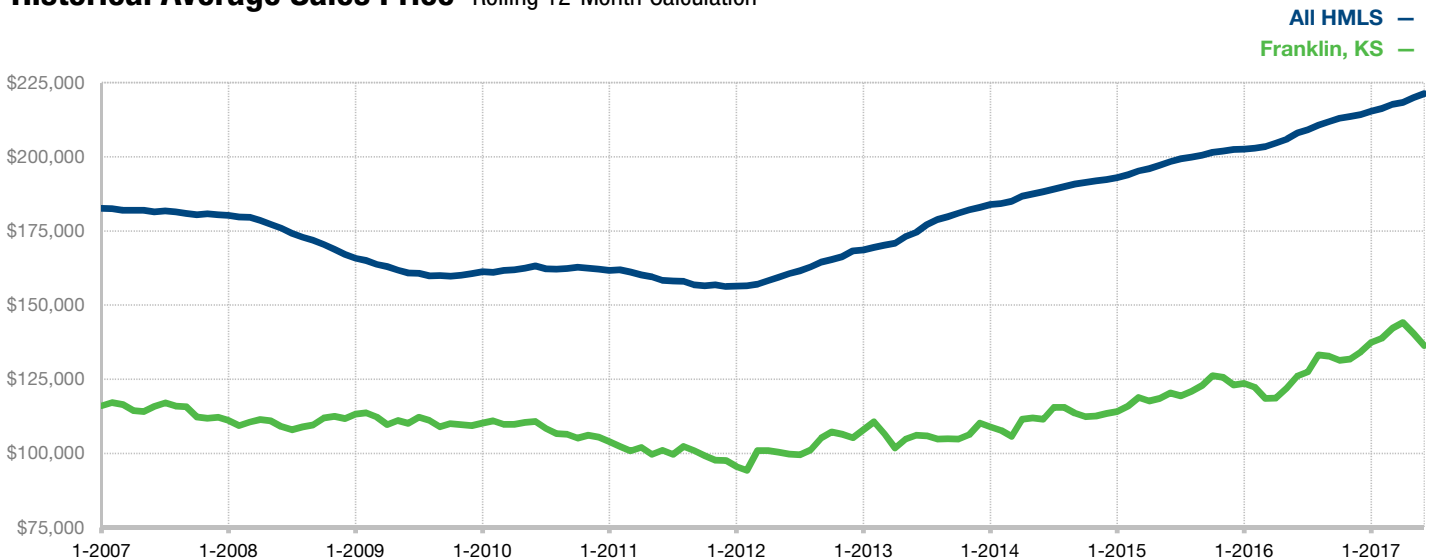
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	42	31	- 26.2%	170	163	- 4.1%
Average Sales Price*	\$163,342	\$128,052	- 21.6%	\$129,416	\$133,593	+ 3.2%
Median Sales Price*	\$136,250	\$121,000	- 11.2%	\$113,250	\$119,500	+ 5.5%
Days on Market Until Sale	58	66	+ 13.8%	75	73	- 2.7%
Percentage of Original List Price Received*	93.7%	91.7%	- 2.1%	92.7%	93.2%	+ 0.5%
Pending Sales	28	33	+ 17.9%	192	188	- 2.1%
Inventory	93	63	- 32.3%	--	--	--
Supply	3.5	2.3	- 34.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

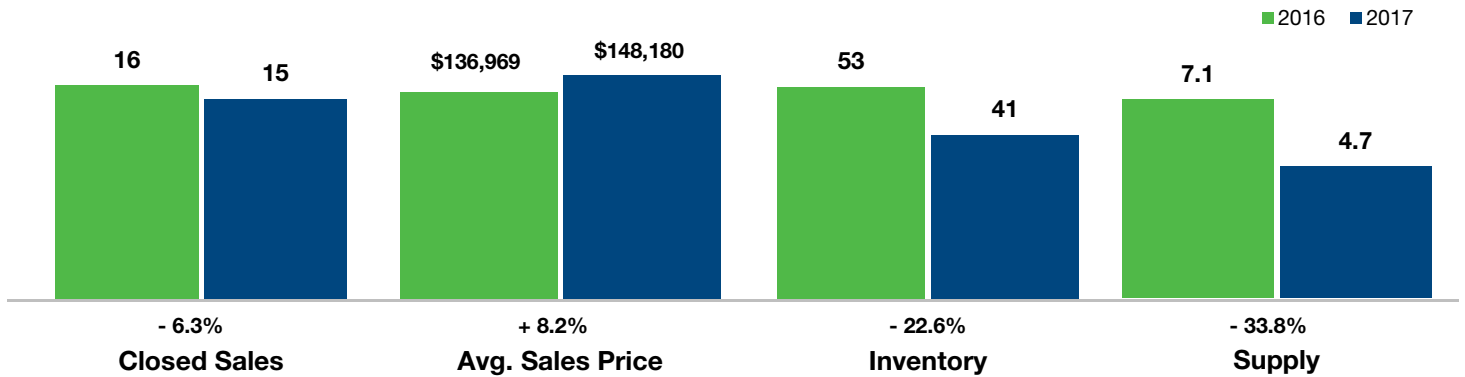


Jefferson, KS

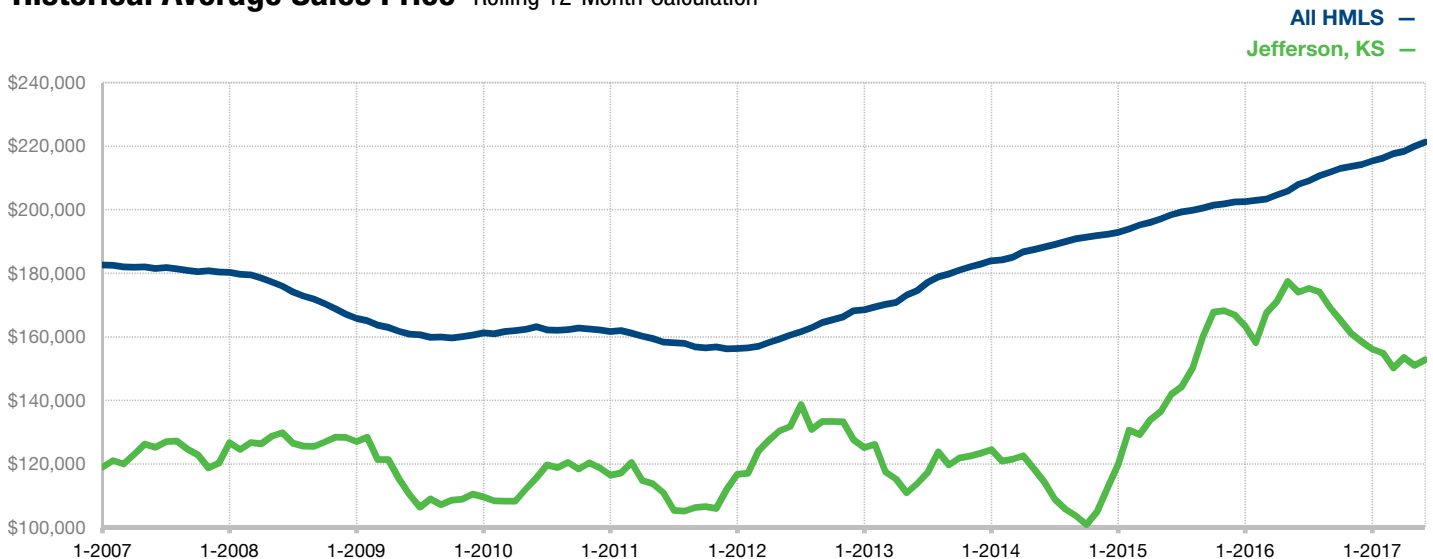
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	16	15	- 6.3%	41	47	+ 14.6%
Average Sales Price*	\$136,969	\$148,180	+ 8.2%	\$170,890	\$156,743	- 8.3%
Median Sales Price*	\$82,500	\$119,000	+ 44.2%	\$157,000	\$127,500	- 18.8%
Days on Market Until Sale	164	81	- 50.6%	135	56	- 58.5%
Percentage of Original List Price Received*	87.7%	96.0%	+ 9.5%	91.0%	95.7%	+ 5.2%
Pending Sales	15	11	- 26.7%	47	57	+ 21.3%
Inventory	53	41	- 22.6%	--	--	--
Supply	7.1	4.7	- 33.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

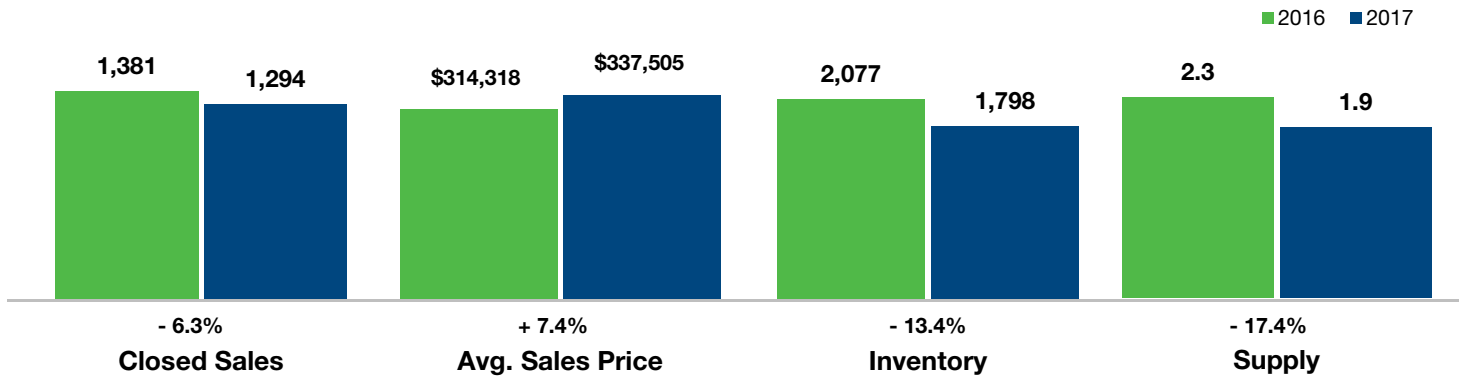


Johnson, KS

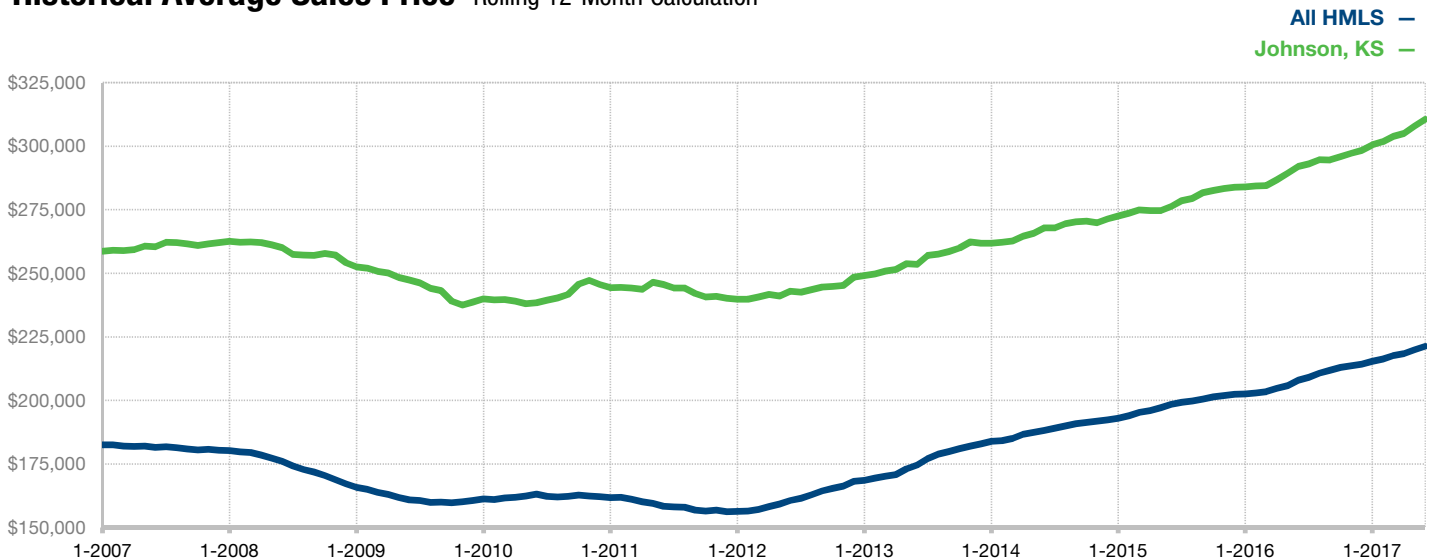
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	1,381	1,294	- 6.3%	5,520	5,412	- 2.0%
Average Sales Price*	\$314,318	\$337,505	+ 7.4%	\$293,866	\$319,262	+ 8.6%
Median Sales Price*	\$262,000	\$283,590	+ 8.2%	\$247,500	\$268,335	+ 8.4%
Days on Market Until Sale	46	41	- 10.9%	53	45	- 15.1%
Percentage of Original List Price Received*	99.0%	99.6%	+ 0.6%	98.3%	99.0%	+ 0.7%
Pending Sales	1,139	1,284	+ 12.7%	6,504	6,484	- 0.3%
Inventory	2,077	1,798	- 13.4%	--	--	--
Supply	2.3	1.9	- 17.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

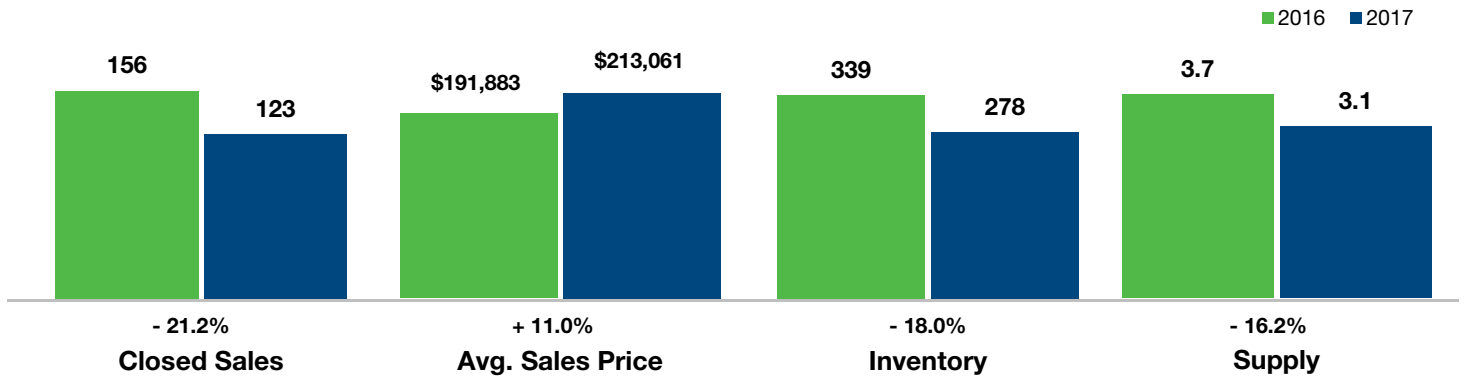


Leavenworth, KS

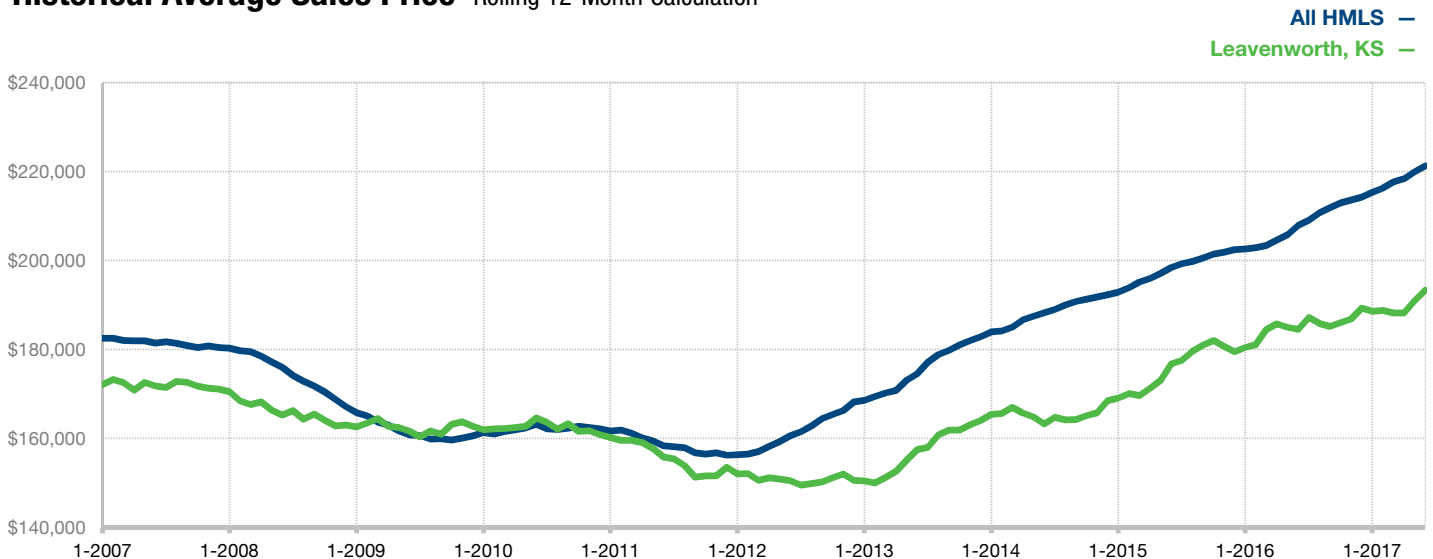
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	156	123	- 21.2%	579	544	- 6.0%
Average Sales Price*	\$191,883	\$213,061	+ 11.0%	\$187,745	\$195,706	+ 4.2%
Median Sales Price*	\$189,475	\$215,000	+ 13.5%	\$175,000	\$190,500	+ 8.9%
Days on Market Until Sale	80	59	- 26.3%	85	67	- 21.2%
Percentage of Original List Price Received*	97.3%	97.7%	+ 0.4%	96.6%	96.7%	+ 0.1%
Pending Sales	84	121	+ 44.0%	649	651	+ 0.3%
Inventory	339	278	- 18.0%	--	--	--
Supply	3.7	3.1	- 16.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

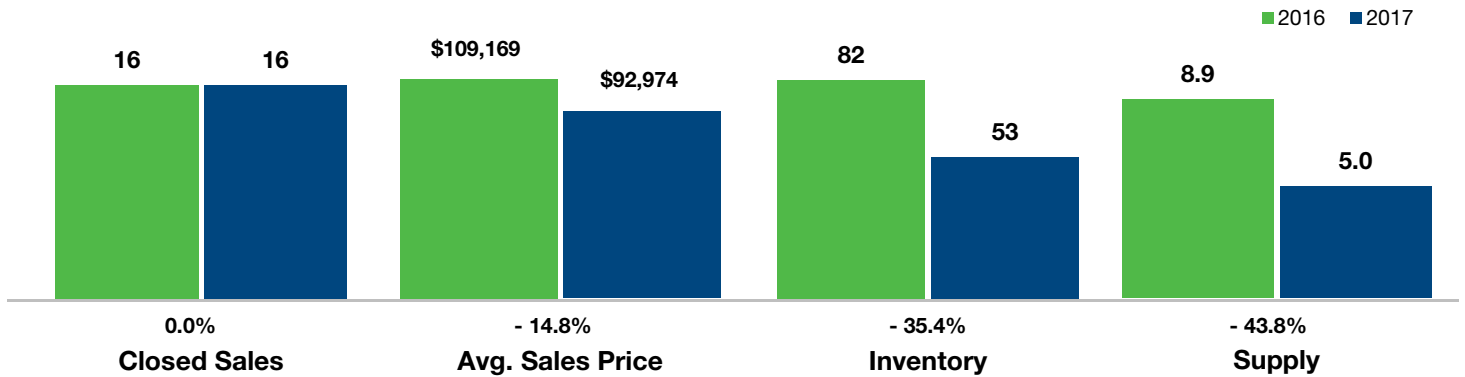


Linn, KS

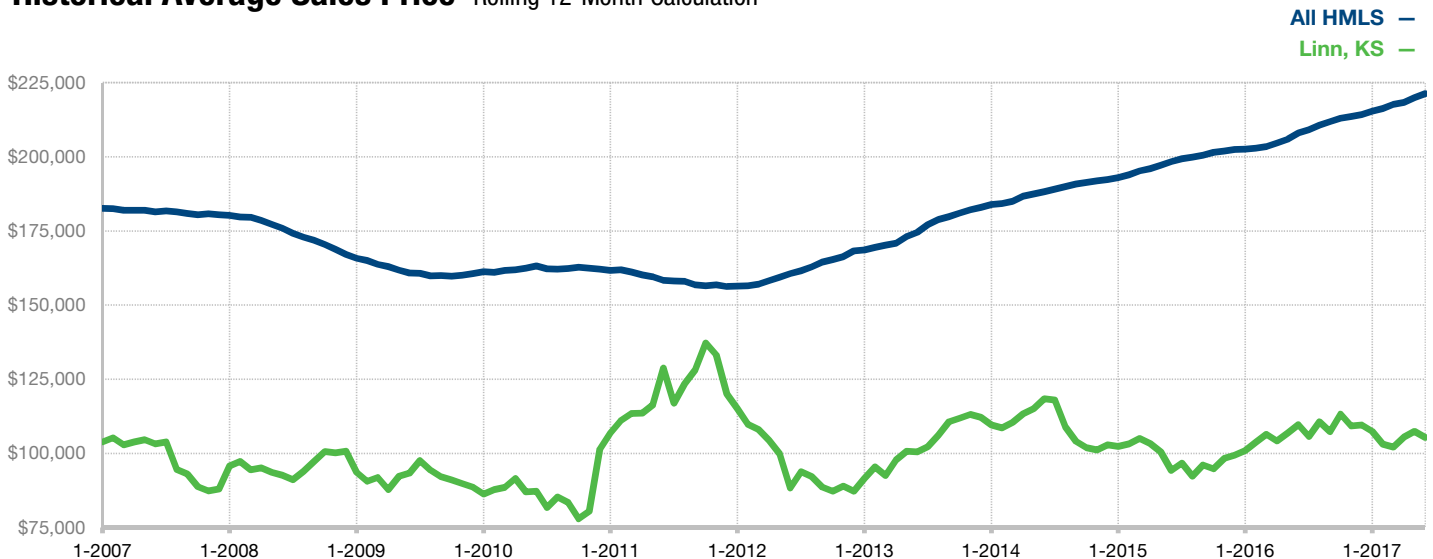
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	16	16	0.0%	57	66	+ 15.8%
Average Sales Price*	\$109,169	\$92,974	- 14.8%	\$117,413	\$108,483	- 7.6%
Median Sales Price*	\$86,100	\$86,450	+ 0.4%	\$100,000	\$84,950	- 15.1%
Days on Market Until Sale	103	106	+ 2.9%	86	108	+ 25.6%
Percentage of Original List Price Received*	91.5%	92.5%	+ 1.1%	91.6%	89.3%	- 2.5%
Pending Sales	14	18	+ 28.6%	69	77	+ 11.6%
Inventory	82	53	- 35.4%	--	--	--
Supply	8.9	5.0	- 43.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

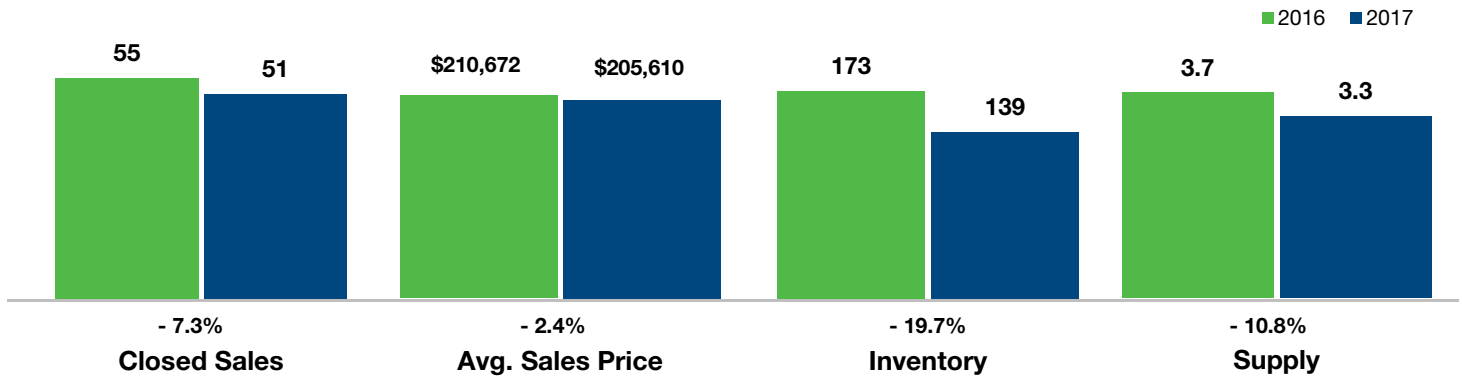


Miami, KS

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	55	51	- 7.3%	286	239	- 16.4%
Average Sales Price*	\$210,672	\$205,610	- 2.4%	\$213,016	\$202,056	- 5.1%
Median Sales Price*	\$207,000	\$205,000	- 1.0%	\$184,450	\$183,000	- 0.8%
Days on Market Until Sale	70	47	- 32.9%	79	71	- 10.1%
Percentage of Original List Price Received*	95.9%	96.4%	+ 0.5%	94.3%	95.2%	+ 1.0%
Pending Sales	51	62	+ 21.6%	305	287	- 5.9%
Inventory	173	139	- 19.7%	--	--	--
Supply	3.7	3.3	- 10.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

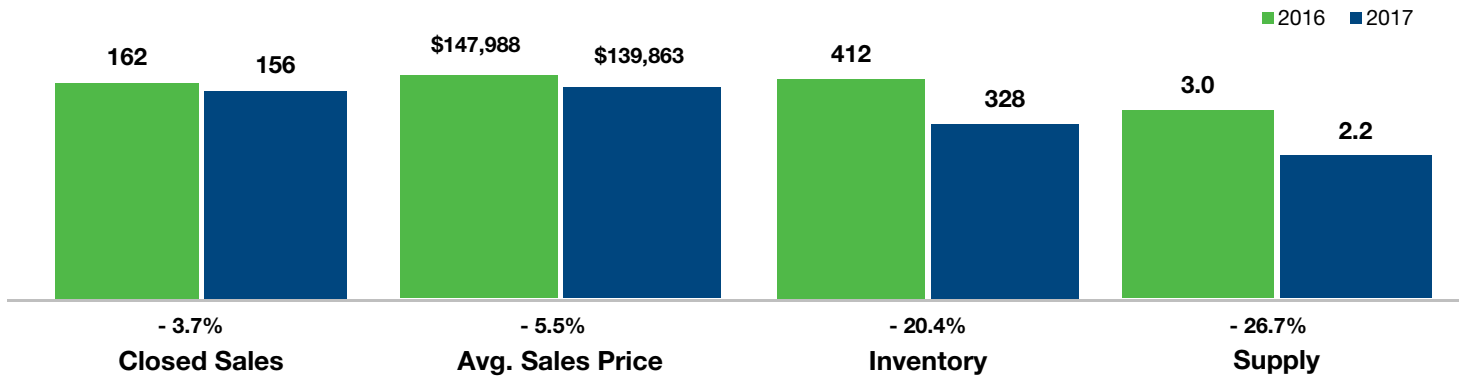


Wyandotte, KS

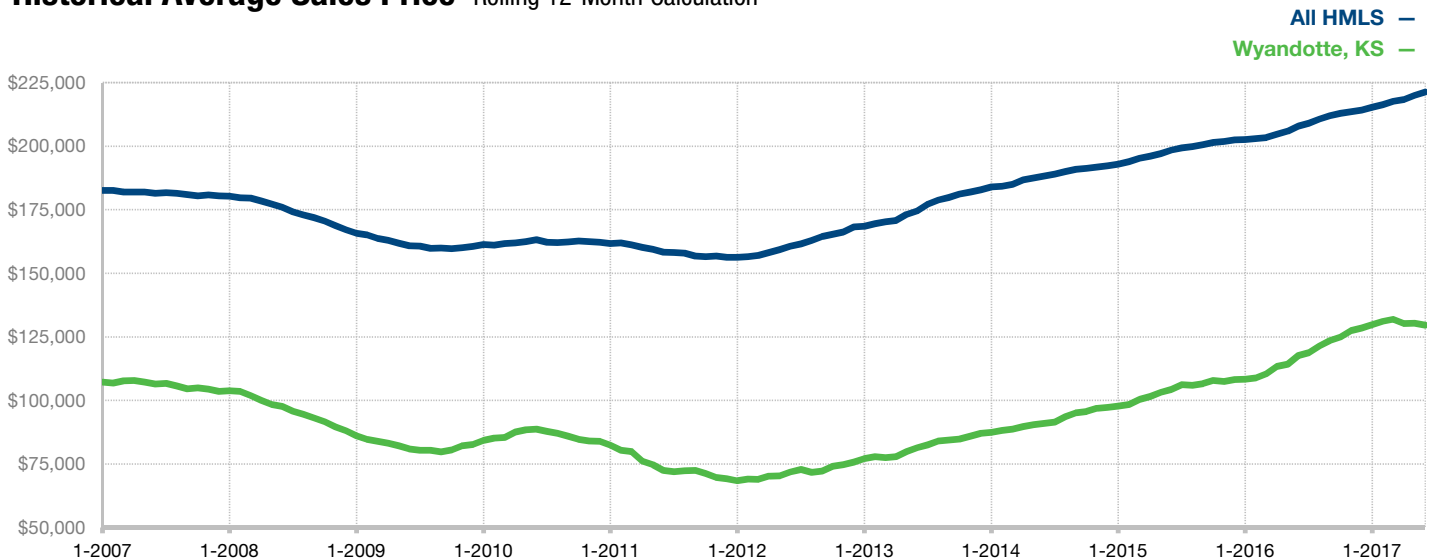
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	162	156	- 3.7%	852	849	- 0.4%
Average Sales Price*	\$147,988	\$139,863	- 5.5%	\$125,237	\$127,501	+ 1.8%
Median Sales Price*	\$127,500	\$120,500	- 5.5%	\$108,000	\$115,000	+ 6.5%
Days on Market Until Sale	61	51	- 16.4%	71	58	- 18.3%
Percentage of Original List Price Received*	97.1%	97.1%	0.0%	95.7%	95.5%	- 0.2%
Pending Sales	163	189	+ 16.0%	956	1,011	+ 5.8%
Inventory	412	328	- 20.4%	--	--	--
Supply	3.0	2.2	- 26.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

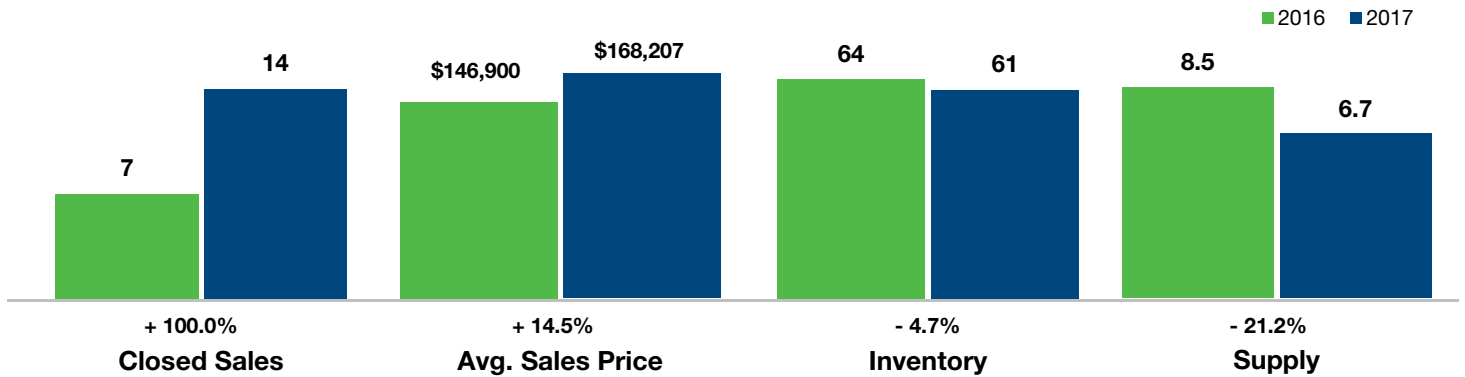


Bates, MO

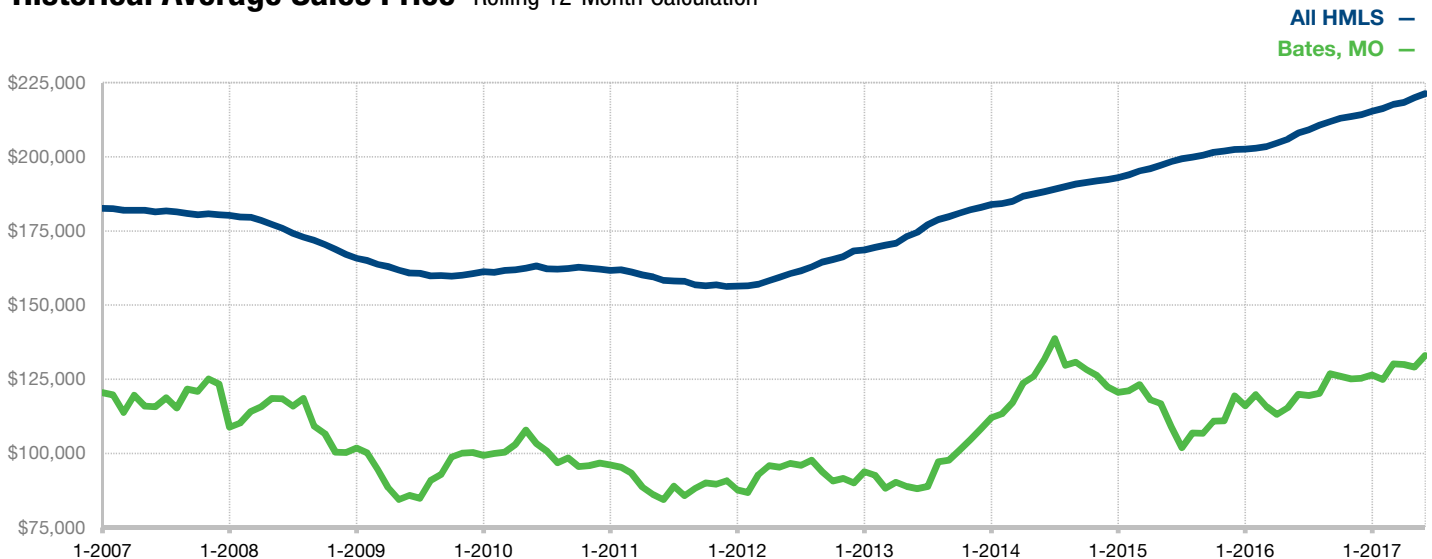
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	7	14	+ 100.0%	46	60	+ 30.4%
Average Sales Price*	\$146,900	\$168,207	+ 14.5%	\$117,208	\$132,967	+ 13.4%
Median Sales Price*	\$134,000	\$188,950	+ 41.0%	\$96,750	\$127,750	+ 32.0%
Days on Market Until Sale	112	98	- 12.5%	192	110	- 42.7%
Percentage of Original List Price Received*	94.9%	92.5%	- 2.5%	88.5%	92.7%	+ 4.7%
Pending Sales	10	16	+ 60.0%	53	79	+ 49.1%
Inventory	64	61	- 4.7%	--	--	--
Supply	8.5	6.7	- 21.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

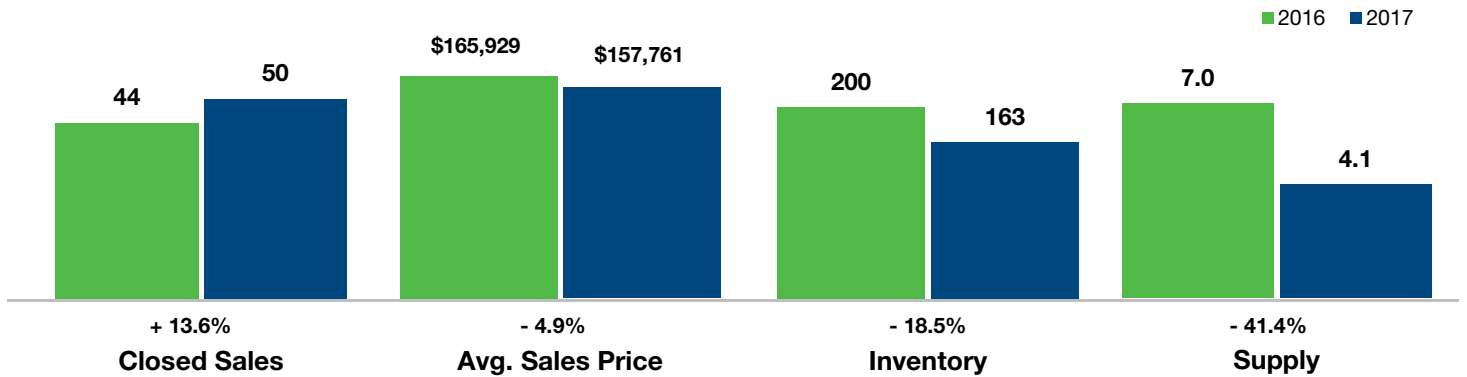


Buchanan, MO

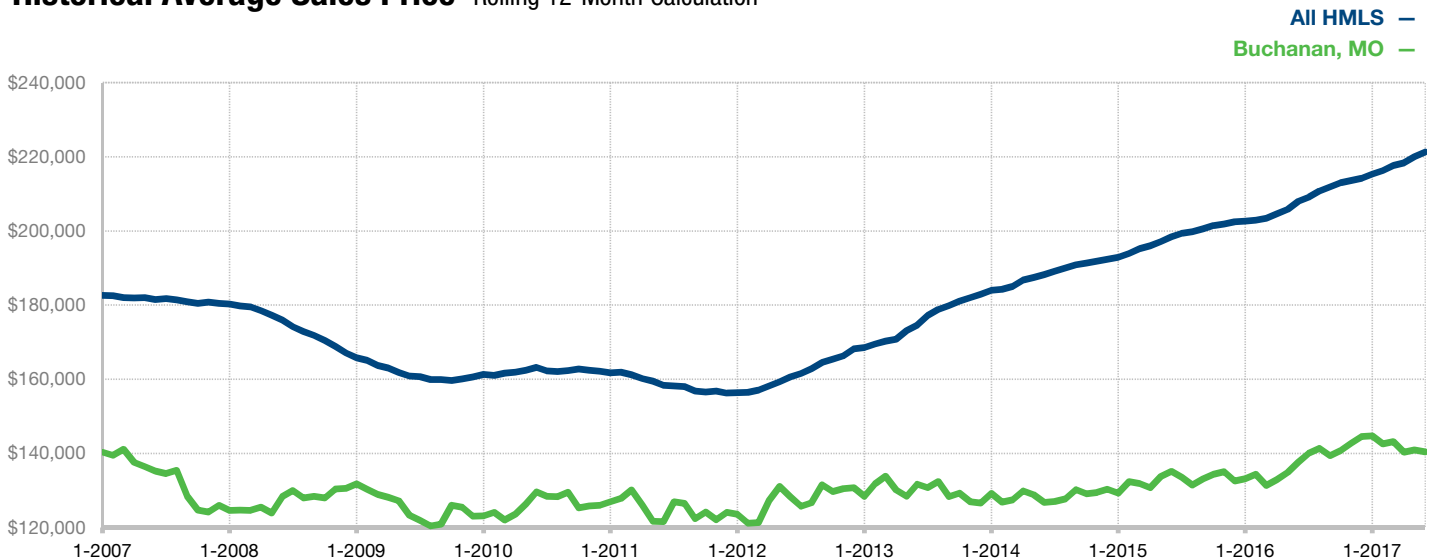
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	44	50	+ 13.6%	179	236	+ 31.8%
Average Sales Price*	\$165,929	\$157,761	- 4.9%	\$149,336	\$139,805	- 6.4%
Median Sales Price*	\$147,450	\$130,500	- 11.5%	\$131,500	\$124,000	- 5.7%
Days on Market Until Sale	67	55	- 17.9%	75	77	+ 2.7%
Percentage of Original List Price Received*	95.2%	94.3%	- 0.9%	93.7%	93.0%	- 0.7%
Pending Sales	50	37	- 26.0%	217	257	+ 18.4%
Inventory	200	163	- 18.5%	--	--	--
Supply	7.0	4.1	- 41.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

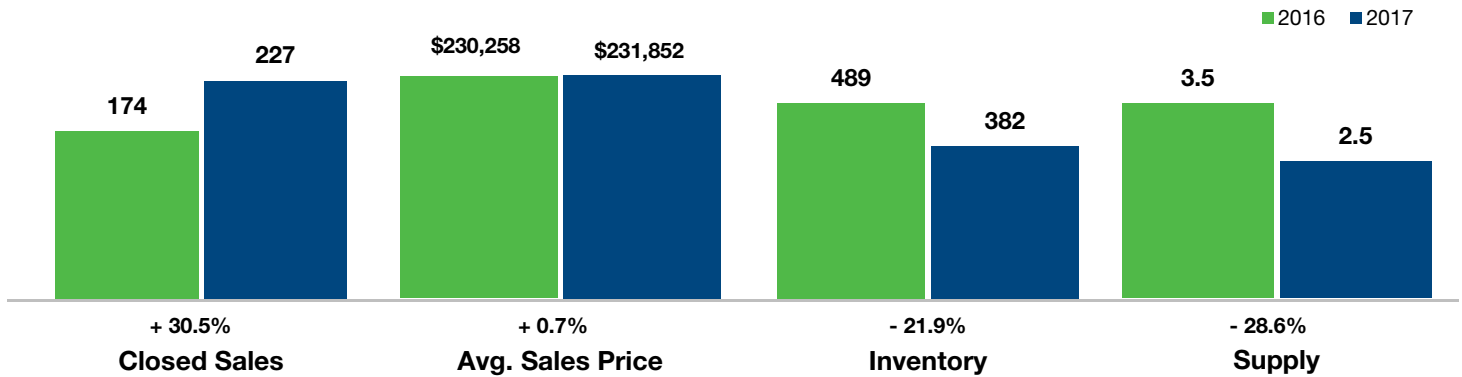


Cass, MO

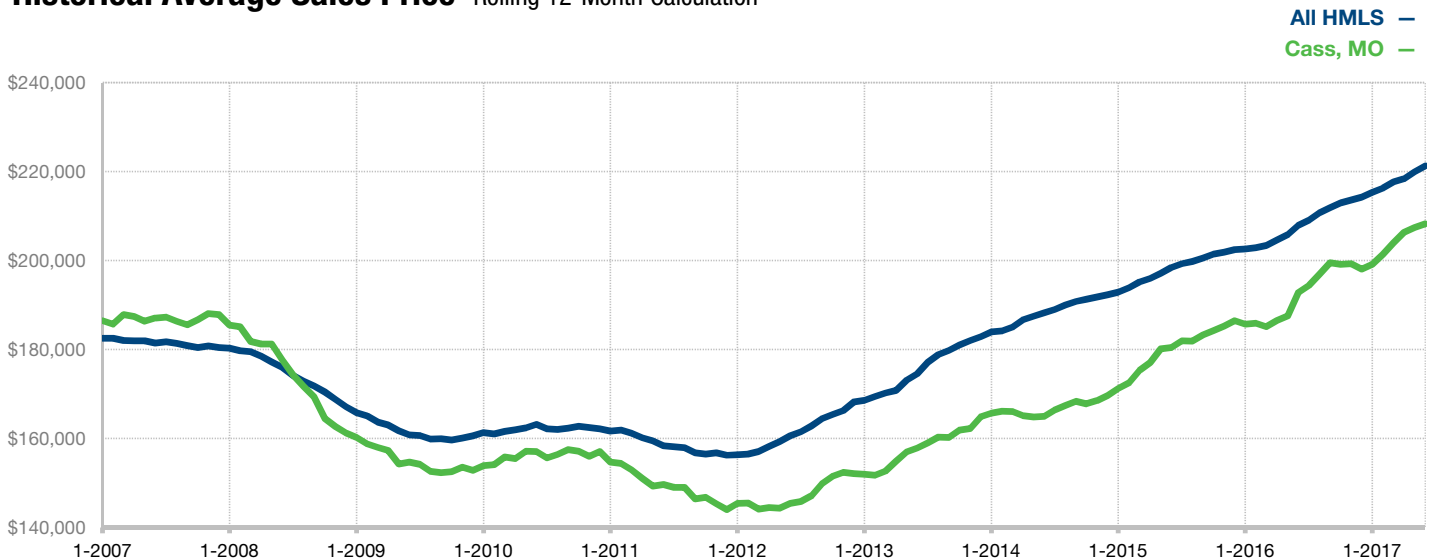
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	174	227	+ 30.5%	829	966	+ 16.5%
Average Sales Price*	\$230,258	\$231,852	+ 0.7%	\$195,433	\$215,342	+ 10.2%
Median Sales Price*	\$177,000	\$210,000	+ 18.6%	\$168,000	\$190,000	+ 13.1%
Days on Market Until Sale	66	70	+ 6.1%	80	76	- 5.0%
Percentage of Original List Price Received*	97.6%	98.1%	+ 0.5%	96.3%	97.5%	+ 1.2%
Pending Sales	155	192	+ 23.9%	937	1,106	+ 18.0%
Inventory	489	382	- 21.9%	--	--	--
Supply	3.5	2.5	- 28.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

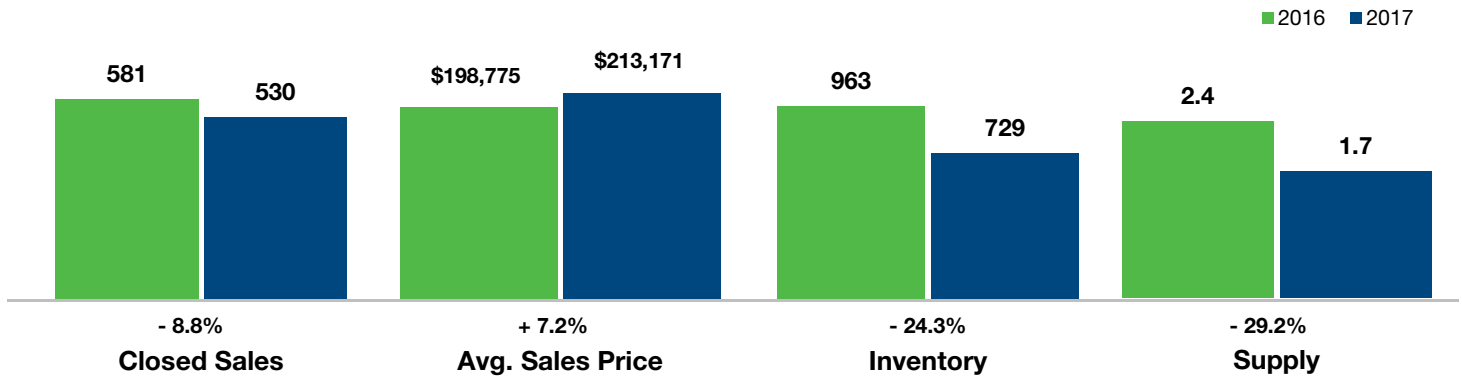


Clay, MO

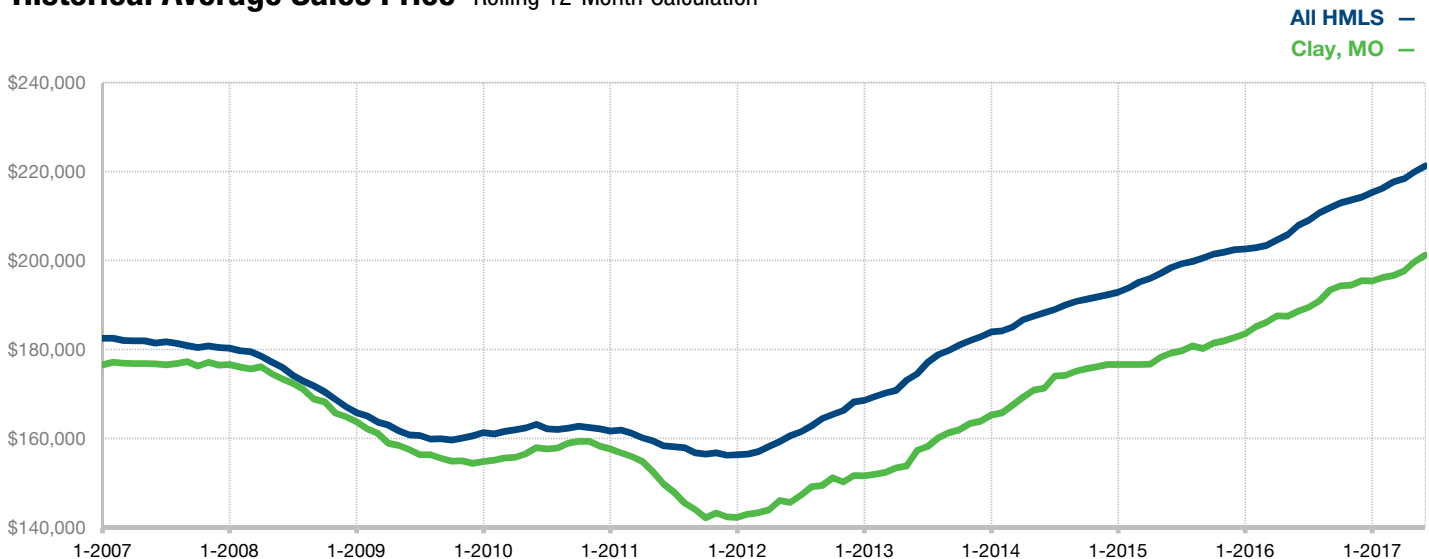
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	581	530	- 8.8%	2,502	2,458	- 1.8%
Average Sales Price*	\$198,775	\$213,171	+ 7.2%	\$191,791	\$203,677	+ 6.2%
Median Sales Price*	\$180,000	\$195,250	+ 8.5%	\$174,500	\$184,700	+ 5.8%
Days on Market Until Sale	46	43	- 6.5%	64	52	- 18.8%
Percentage of Original List Price Received*	98.6%	99.1%	+ 0.5%	97.6%	98.0%	+ 0.4%
Pending Sales	481	514	+ 6.9%	2,880	2,829	- 1.8%
Inventory	963	729	- 24.3%	--	--	--
Supply	2.4	1.7	- 29.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

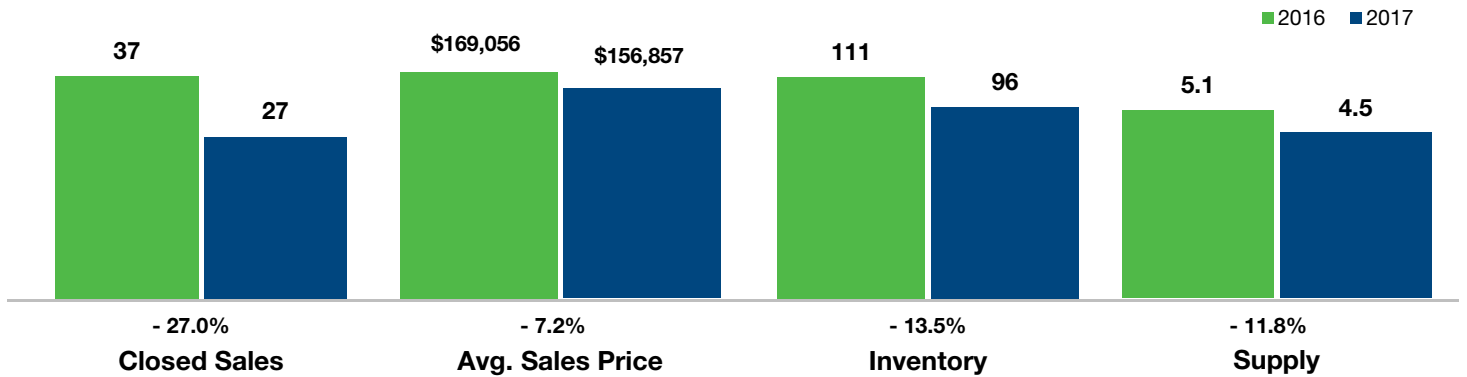


Clinton, MO

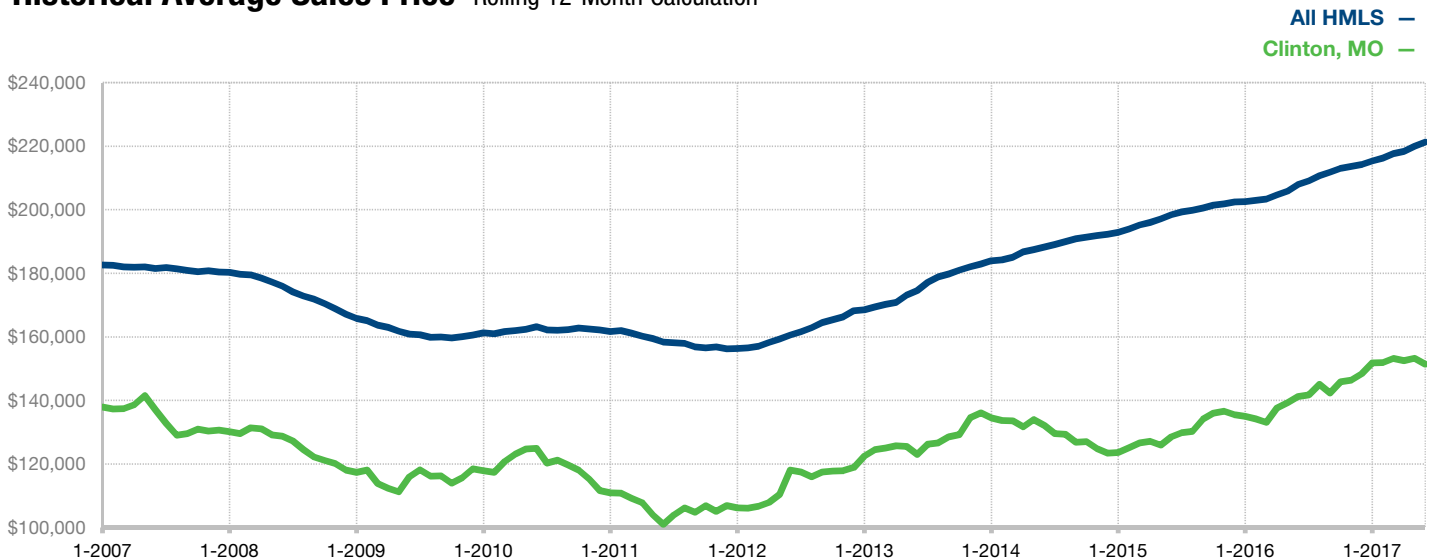
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	37	27	- 27.0%	127	123	- 3.1%
Average Sales Price*	\$169,056	\$156,857	- 7.2%	\$146,896	\$153,225	+ 4.3%
Median Sales Price*	\$158,950	\$130,000	- 18.2%	\$131,750	\$129,900	- 1.4%
Days on Market Until Sale	81	45	- 44.4%	97	84	- 13.4%
Percentage of Original List Price Received*	93.7%	96.1%	+ 2.6%	94.5%	94.8%	+ 0.3%
Pending Sales	23	31	+ 34.8%	148	141	- 4.7%
Inventory	111	96	- 13.5%	--	--	--
Supply	5.1	4.5	- 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

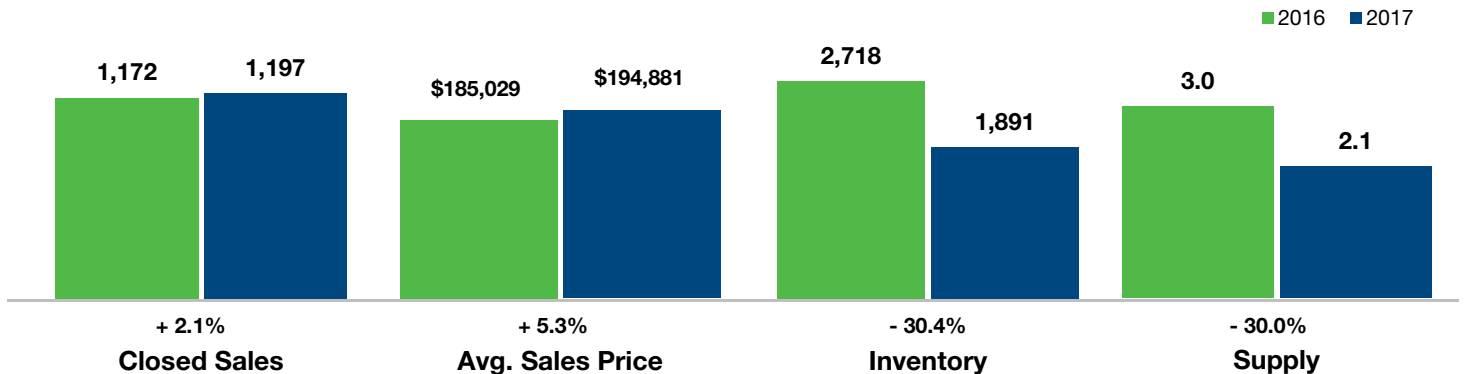


Jackson, MO

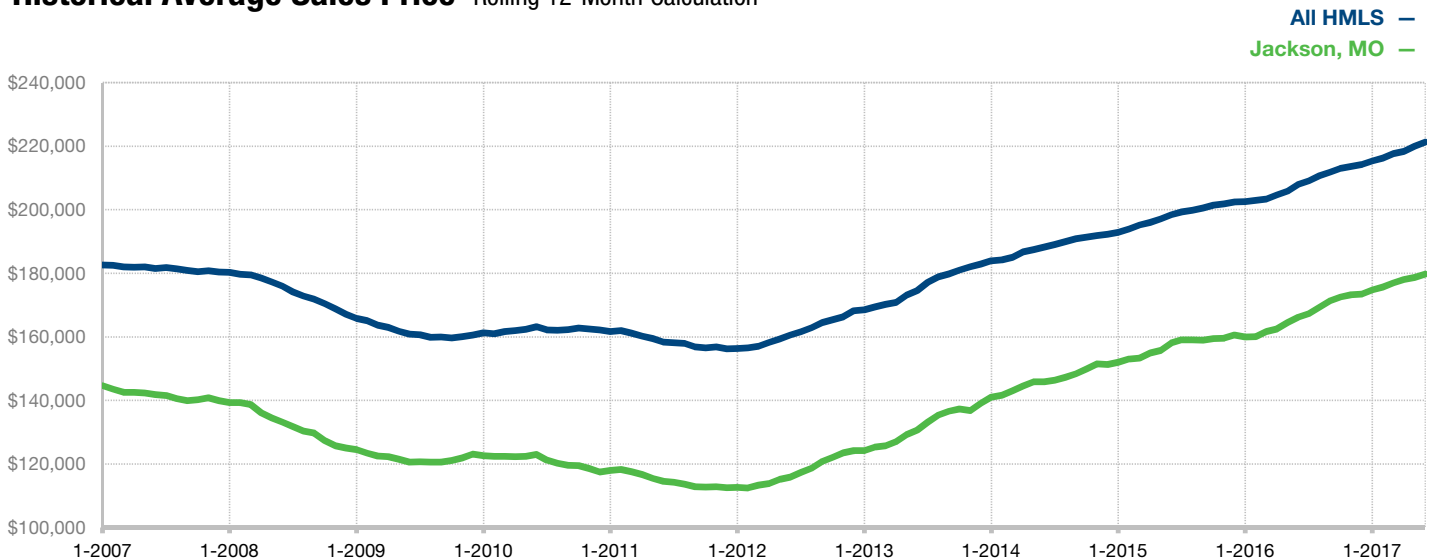
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	1,172	1,197	+ 2.1%	5,430	5,328	- 1.9%
Average Sales Price*	\$185,029	\$194,881	+ 5.3%	\$170,351	\$183,205	+ 7.5%
Median Sales Price*	\$158,688	\$164,950	+ 3.9%	\$144,000	\$157,500	+ 9.4%
Days on Market Until Sale	60	48	- 20.0%	70	58	- 17.1%
Percentage of Original List Price Received*	97.6%	98.1%	+ 0.5%	95.4%	96.5%	+ 1.2%
Pending Sales	992	1,123	+ 13.2%	6,030	6,103	+ 1.2%
Inventory	2,718	1,891	- 30.4%	--	--	--
Supply	3.0	2.1	- 30.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

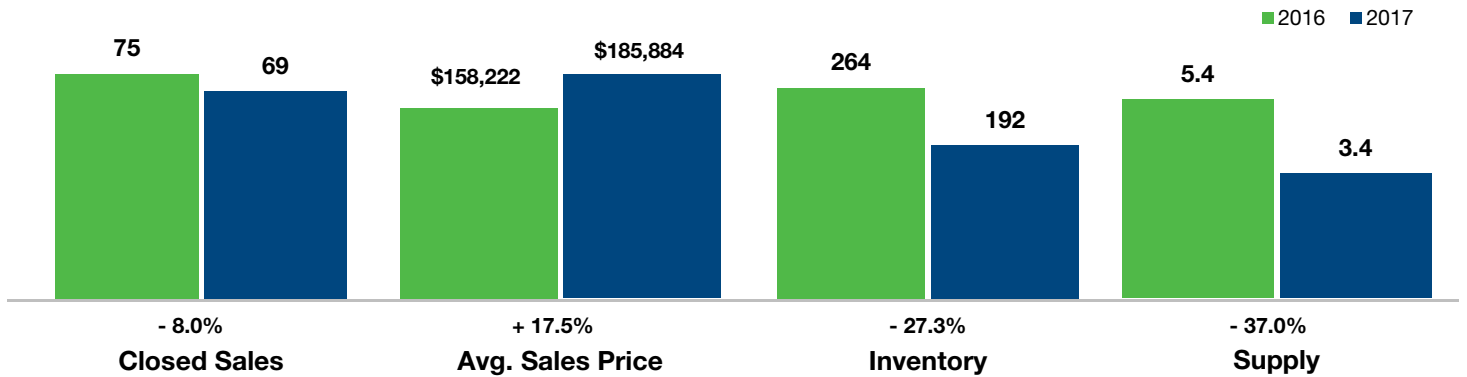


Johnson, MO

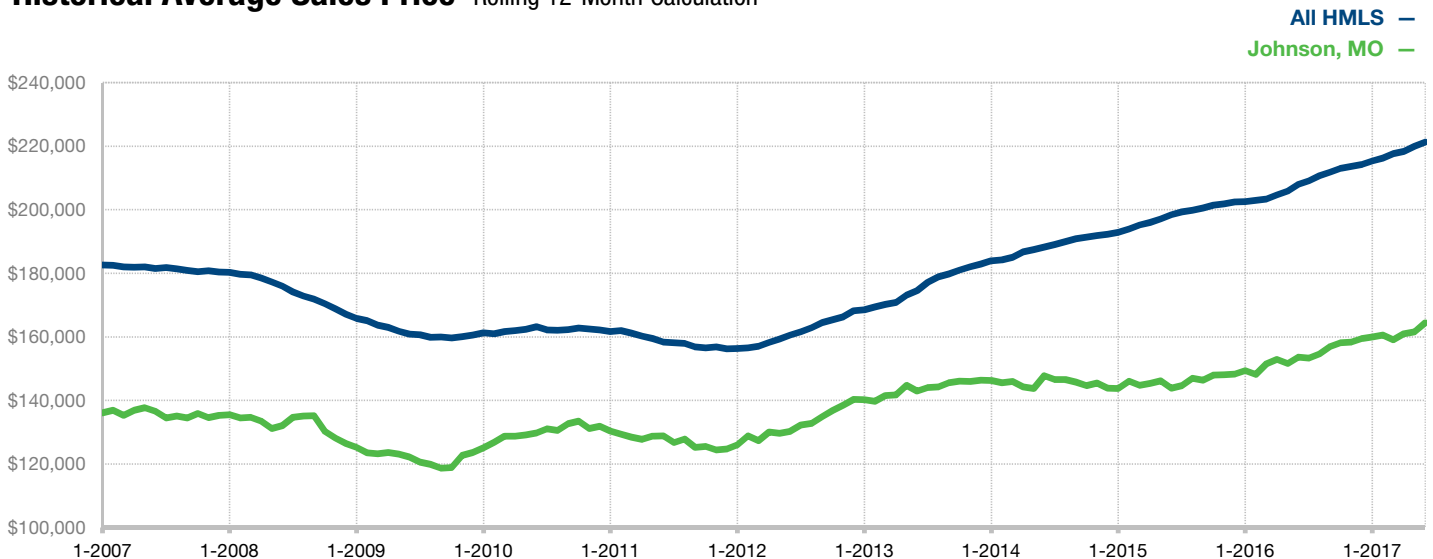
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	75	69	- 8.0%	312	327	+ 4.8%
Average Sales Price*	\$158,222	\$185,884	+ 17.5%	\$153,668	\$164,321	+ 6.9%
Median Sales Price*	\$141,000	\$159,000	+ 12.8%	\$139,250	\$152,500	+ 9.5%
Days on Market Until Sale	72	73	+ 1.4%	89	76	- 14.6%
Percentage of Original List Price Received*	96.7%	96.2%	- 0.5%	95.0%	95.1%	+ 0.1%
Pending Sales	65	63	- 3.1%	370	411	+ 11.1%
Inventory	264	192	- 27.3%	--	--	--
Supply	5.4	3.4	- 37.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

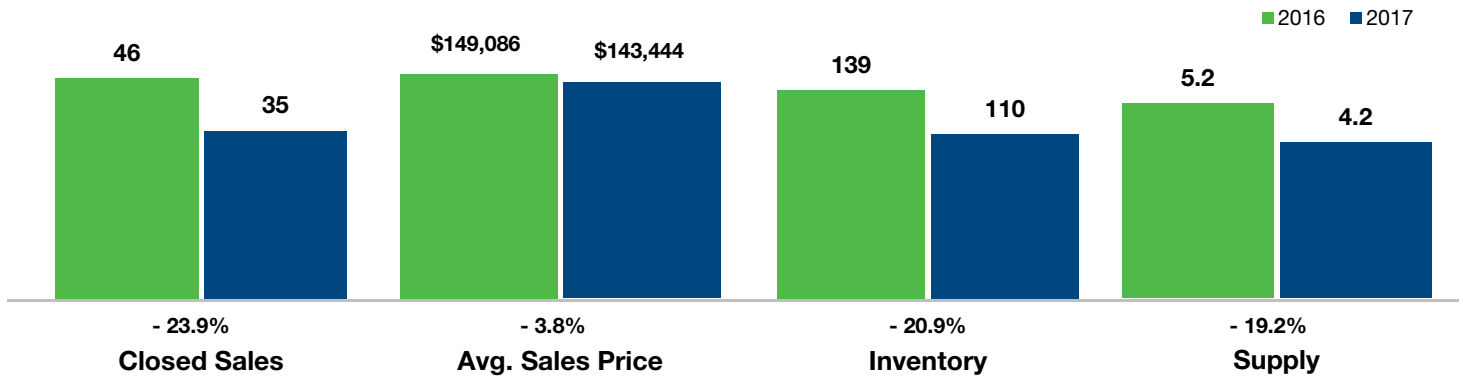


Lafayette, MO

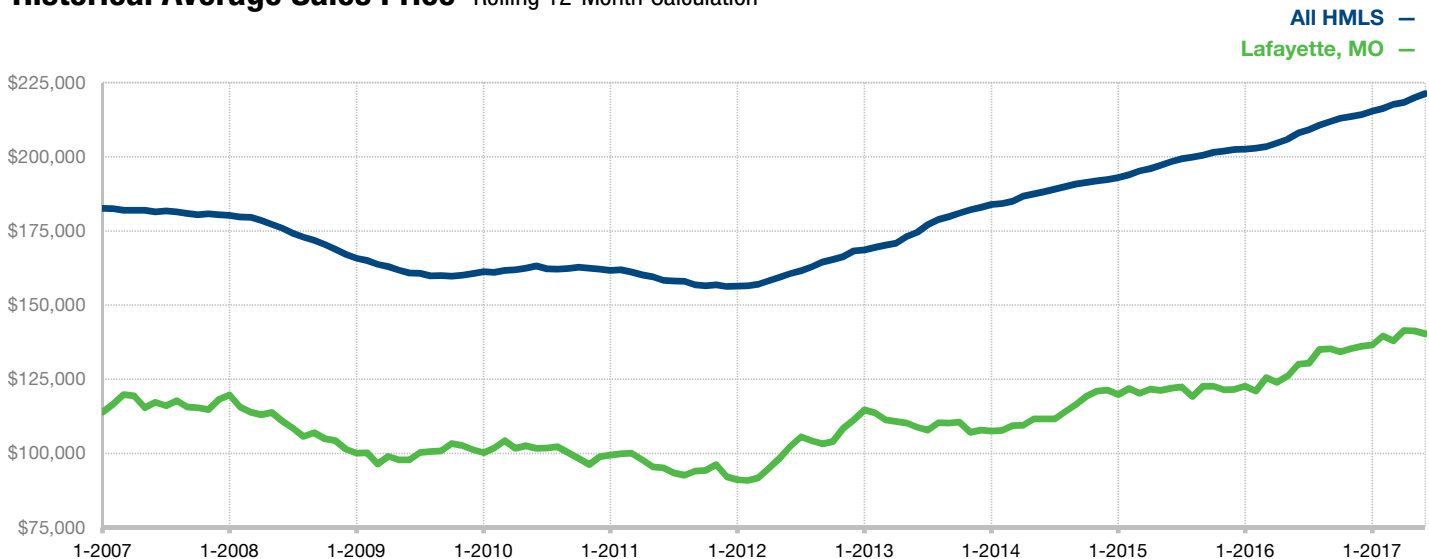
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	46	35	- 23.9%	174	153	- 12.1%
Average Sales Price*	\$149,086	\$143,444	- 3.8%	\$132,687	\$140,962	+ 6.2%
Median Sales Price*	\$145,950	\$130,000	- 10.9%	\$109,500	\$116,703	+ 6.6%
Days on Market Until Sale	76	83	+ 9.2%	93	107	+ 15.1%
Percentage of Original List Price Received*	95.6%	92.9%	- 2.8%	93.8%	93.4%	- 0.4%
Pending Sales	37	30	- 18.9%	191	177	- 7.3%
Inventory	139	110	- 20.9%	--	--	--
Supply	5.2	4.2	- 19.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

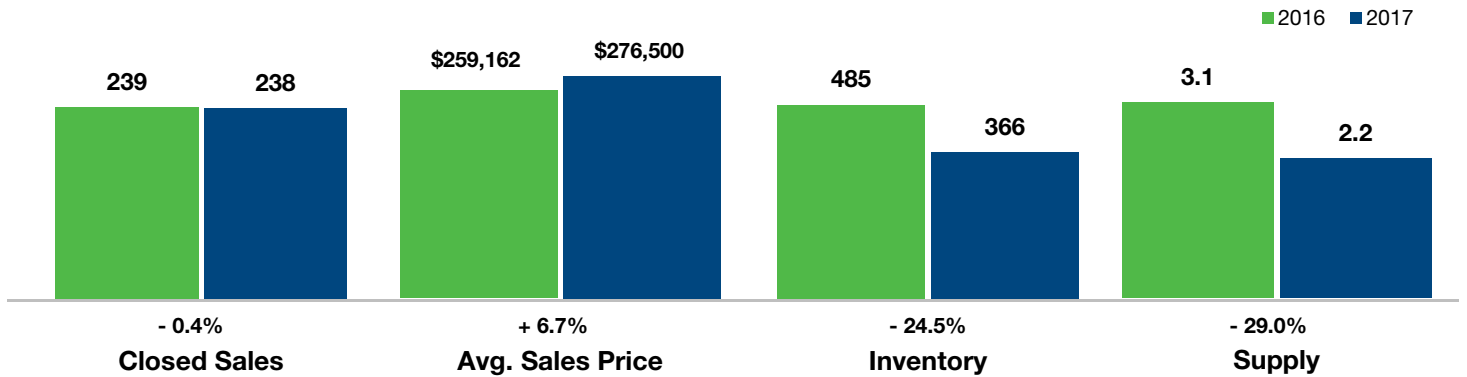


Platte, MO

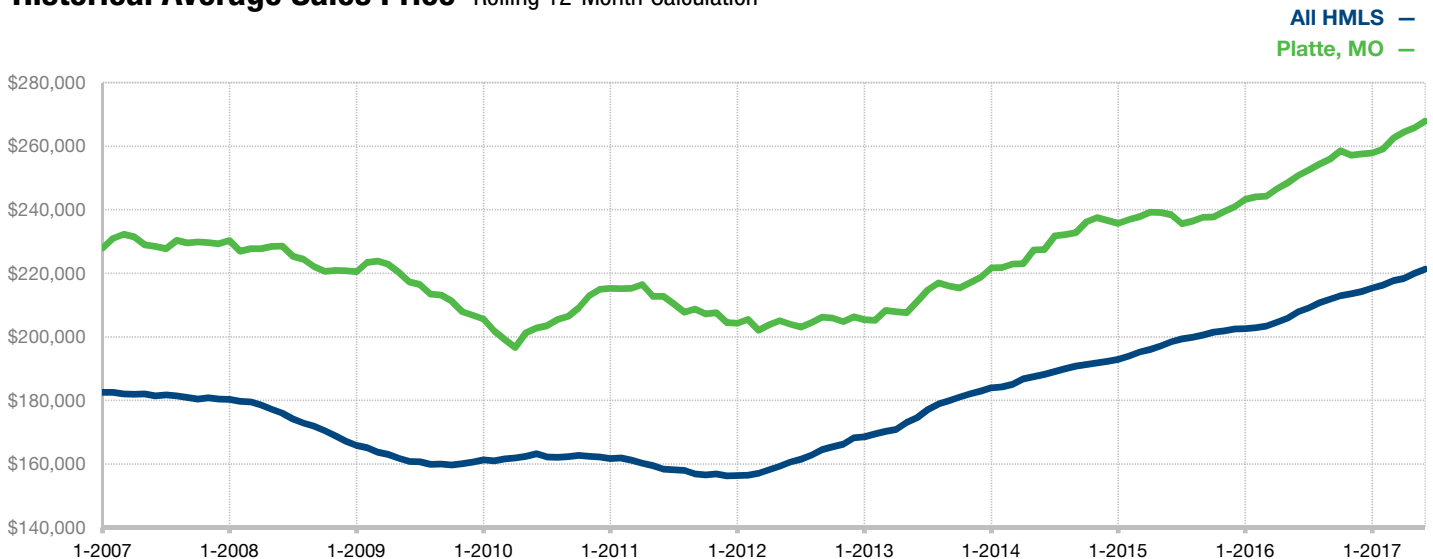
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	239	238	- 0.4%	975	952	- 2.4%
Average Sales Price*	\$259,162	\$276,500	+ 6.7%	\$256,066	\$277,702	+ 8.4%
Median Sales Price*	\$233,000	\$254,500	+ 9.2%	\$228,950	\$250,000	+ 9.2%
Days on Market Until Sale	63	48	- 23.8%	74	61	- 17.6%
Percentage of Original List Price Received*	96.8%	99.1%	+ 2.4%	97.0%	98.0%	+ 1.0%
Pending Sales	218	206	- 5.5%	1,159	1,064	- 8.2%
Inventory	485	366	- 24.5%	--	--	--
Supply	3.1	2.2	- 29.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

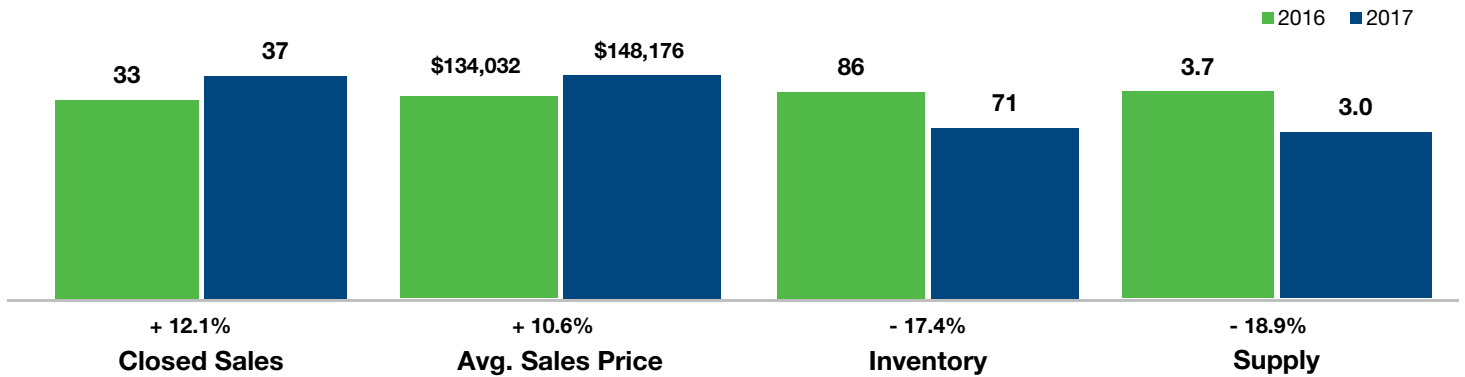


Ray, MO

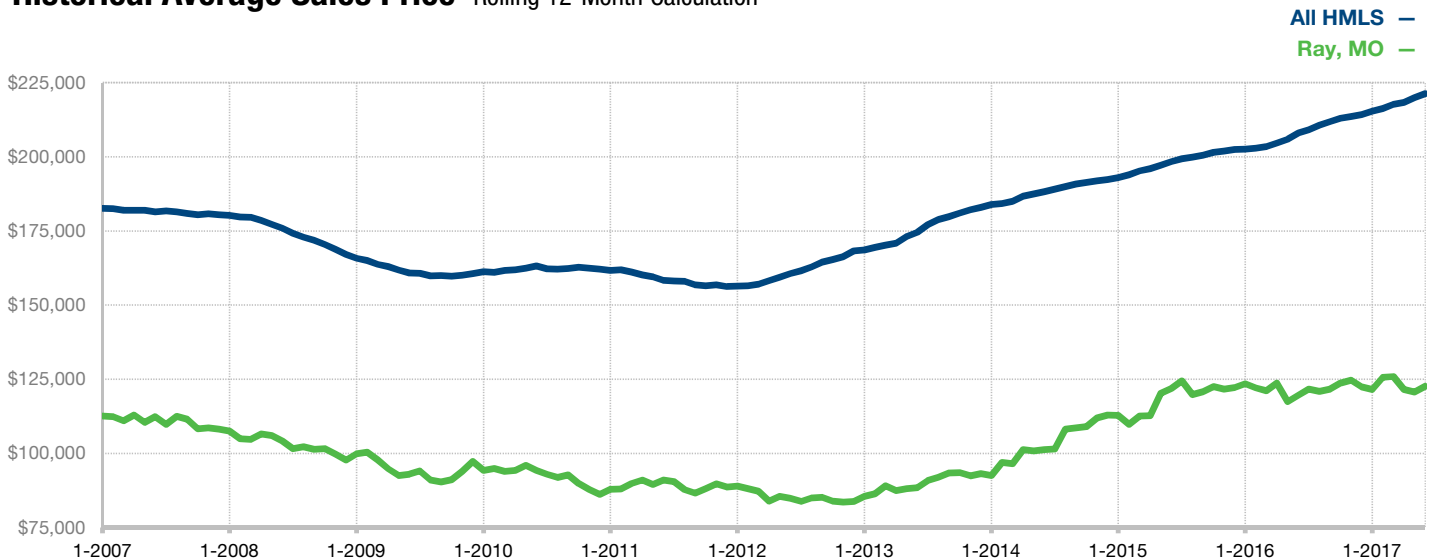
Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	33	37	+ 12.1%	136	140	+ 2.9%
Average Sales Price*	\$134,032	\$148,176	+ 10.6%	\$125,006	\$125,505	+ 0.4%
Median Sales Price*	\$125,000	\$128,000	+ 2.4%	\$113,000	\$104,500	- 7.5%
Days on Market Until Sale	77	85	+ 10.4%	72	85	+ 18.1%
Percentage of Original List Price Received*	93.9%	96.2%	+ 2.4%	94.2%	92.4%	- 1.9%
Pending Sales	25	35	+ 40.0%	151	167	+ 10.6%
Inventory	86	71	- 17.4%	--	--	--
Supply	3.7	3.0	- 18.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation



Local Market Update for June 2017

A Research Tool Provided by the Kansas City Regional Association of REALTORS®

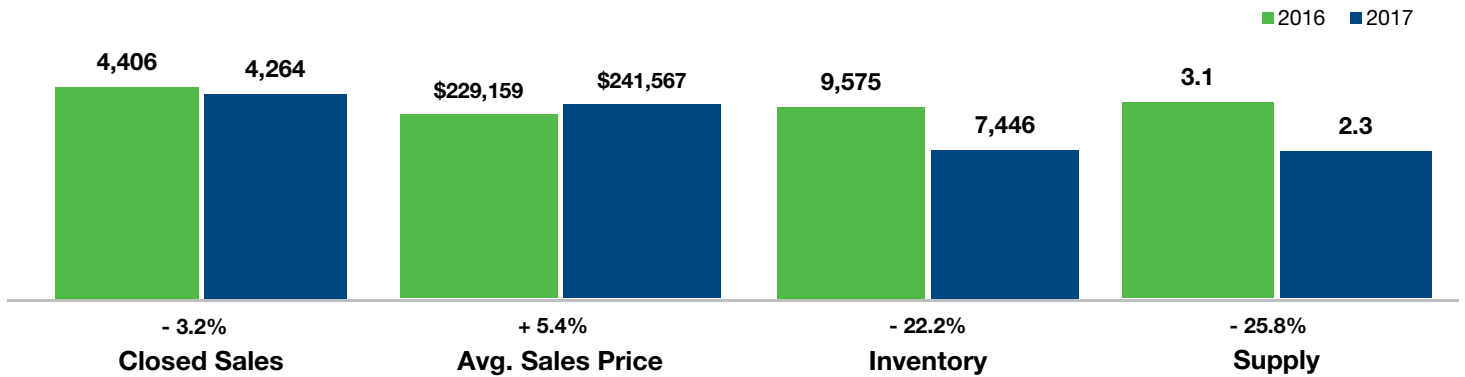


Heartland MLS

Key Metrics	June			Year to Date		
	2016	2017	Percent Change	Thru 6-2016	Thru 6-2017	Percent Change
Closed Sales	4,406	4,264	- 3.2%	18,916	18,862	- 0.3%
Average Sales Price*	\$229,159	\$241,567	+ 5.4%	\$210,990	\$225,464	+ 6.9%
Median Sales Price*	\$192,500	\$210,000	+ 9.1%	\$177,500	\$190,000	+ 7.0%
Days on Market Until Sale	57	49	- 14.0%	68	58	- 14.7%
Percentage of Original List Price Received*	97.7%	98.3%	+ 0.6%	96.5%	97.1%	+ 0.6%
Pending Sales	3,674	4,104	+ 11.7%	21,639	21,991	+ 1.6%
Inventory	9,575	7,446	- 22.2%	--	--	--
Supply	3.1	2.3	- 25.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Average Sales Price Rolling 12-Month Calculation

